

What our customers say:

Stephen Hledik, Director Intelligence Surveillance and Reconnaissance, Dept of Defence Australia:

'I have found the PCM technique to be a very accessible tool to better understand my own motivations as well as of those around me and to improve the communications that we share to achieve better outcomes quicker.'

Alan Bradbury, Manager Operational Integrity and Investigations Air New Zealand:

'I found the PCM course one of the best courses I had ever attended; what was valuable was that it provided me with a set of tools that I was able to use from day one back in the office. To be able to understand an individual's personality type, along with their psychological needs and then to be able to output that knowledge in the correct communication language is very beneficial.'

Janne Pender, Director, Pender & Associates Ltd, Human Resource Management:

'...a very lively interesting two day programme packed with fascinating and useful information about personalities and how different types can be recognized and communicated with appropriately. The PCM programme has given me a sound basis for understanding and working with people who are quite different from me.'

Iris Clanachan, Executive Director, Site Safe New Zealand

'...has given our management team a new level of self-knowledge and tolerance for all team members. I would highly recommend this training.'

Cliff White, Research Leader, Department of Defence Australia:

'Time is well spent on this course which offers a suite of practical steps to aid both team building, enhance team effectiveness and reduce individual stress levels both within and outside the workplace.'

John Hamilton, Director of NZ Ministry of Civil Defence & Emergency Management:

'...has enabled the management team to understand each other's personalities, motivators and stressors. It has provided us with practical mechanisms for managing our daily interactions and to limit behaviours that cause stress and division. The training has been successful in enabling this team to become harmonious, more productive and to provide better leadership while retaining an enjoyable atmosphere.'

Olav Groot, General Manager Engineering, Sydney Ferries:

'...the course has resulted in noticeable behavioural changes and increased management capabilities in the areas of interpersonal skills, specifically in the busy and sometimes stressful environment that our maintenance staff operate in.'

Bob Boyd, Lecturer and Programme Director Central Queensland University, QLD Australia:

"As a NWI certified Workplace Wellness Manager I am excited by the value adding potential of PCM with it's inclusion in Corporate programs I deliver."